An update on the graphite sector and what to expect in 2024 and beyond

written by Matt Bohlsen | December 20, 2023 2023 has been a rough year for all the EV metals and graphite was no exception. EV battery anodes contain a combination of spherical graphite (sourced from natural flake graphite) and synthetic graphite. Today we take a look at the key trends of 2023 and what we can expect in 2024 and beyond.

Europe's Strategic Transformation in Critical Raw Material Management

written by Tracy Weslosky | December 20, 2023 The <u>recent provisional agreement</u> by the Council and the European Parliament to bolster the supply of critical raw materials with the proposed Critical Raw Materials Act heralds a pivotal advancement in Europe's raw material strategy. Awaiting formal adoption, this agreement is a testament to the European Union's commitment to transforming its raw material dependency into a pillar of continental strength.

Teresa Ribera Rodríguez, the acting Spanish third vicepresident, underscores the significance of this initiative within Europe's broader ecological and demographic ambitions. The regulation ambitiously aims to enhance the EU's role in the extraction, processing, and recycling of 34 critical raw materials, with a special focus on 16 considered strategic. A key aspect of this agreement is the inclusion of aluminum in the strategic list and the emphasis on recycling, with benchmarks set to reach at least 25% of the EU's annual raw material consumption.

This paradigm shift towards sustainable raw material management extends beyond environmental objectives, aiming to fortify economic resilience. The regulation seeks to diversify critical raw material imports, capping the EU's reliance on any single third country to a maximum of 65% for each strategic raw material. This strategy is poised to spur innovation, as evidenced by the temporary classification of synthetic graphite as strategic and the provision for member states to veto projects within their jurisdiction.

Swiss mining giant Glencore PLC (LSE: GLEN | OTC: GLCNF | HK: 805) has aligned with these trends, announcing a pilot <u>electric</u> <u>vehicle (EV) battery recycling plant</u>. Initially eyeing Sardinia, the company is now scouting other locations across Europe and North America. This move mirrors the wider shift in the decarbonization and EV sector towards recycling, a strategic response to market fluctuations and environmental considerations.

Melissa Sanderson, Director of the <u>Critical Minerals</u> <u>Institute</u> (CMI), highlights that these developments are indicative of an overarching trend. The EU's legislative emphasis on recycling over primary mining resonates with the decarbonization and electric vehicle sectors' trajectory. Glencore's strategic pivot to recycling efforts is a response to these evolving market and legislative landscapes. The new EU regulations may also significantly impact Glencore's broader initiatives. Should Italy ratify the proposed law, it could streamline the authorization process for Glencore's larger recycling project, potentially relocating it to mainland Italy due to opposition in Sardinia. Sanderson notes that the industry's exploration of alternative materials, beyond current focuses like lithium, signals a dynamic and evolving sector.

In conclusion, these developments indicate a major shift in the management of critical raw materials, steering towards a future where sustainability, economic resilience, and innovation are central to the EU's industrial strategy. The anticipated Critical Raw Materials Act, integral to the Green Deal Industrial Plan, may not yet be formally adopted, but its influence on industry and environmental policy is already evident. As corporations like Glencore adapt to these changes, we can anticipate a continued evolution in the landscape of raw material management and recycling

China's Tightening Control over the Global Graphite Market

written by Tracy Weslosky | December 20, 2023 China's Ministry of Commerce has announced that, effective December 1, export permits will be mandated for specific graphite products, citing national security reasons. Graphite, a

pivotal component for electric vehicle (EV) batteries, finds China at its epicenter, producing 67% of the global supply of natural graphite. Additionally, China refines over 90% of the world's graphite, which is integral to almost all EV battery anodes.

Why Graphite Could be the Next Critical Mineral to Rise Steeply in Price

written by InvestorNews | December 20, 2023 Last July and August, I did a 6-part series called the "Dean's List" which looked at North American explorers and miners that could benefit from government commitments to critical minerals, like the Inflation Reduction Act. This is especially important given how many of those materials are controlled, either through mining, ownership, or processing by China, which isn't exactly "singing from the same hymn book" as the United States and many of its allies these days. Despite the current global tensions, it also comes down to math. There just isn't enough of many of these commodities at present to meet the explosive growth being projected in the various segments of the "green" revolution.

One of <u>the articles</u> from last year's series focused on graphite. I consider graphite to be one of the least publicized critical minerals, especially given this anode material is the single largest component (by weight) of lithium-ion batteries used in EVs (up to 48%) and energy storage technologies. On top of that, almost 80% of graphite mine production in 2021 came from China, while China makes almost 100% of the graphite anode material. Lastly, graphite also requires the largest production increase of any battery mineral in order to meet forecast demand.

Graphite Growth Requirements for Battery Demand Forecasts



Source: Northern Graphite Corporate Presentation

Naturally one would expect that the price of graphite would be following a similar path as lithium, which was the second bestperforming commodity in 2022, and despite coming off its recent highs, lithium is still triple its three-year average. However, it appears graphite is not following suit, despite all the table pounding about the growing supply/demand imbalance, at least not yet. Although there is a slight caveat to this comment as there are no standardized prices for natural graphite and there are no fungible spot or futures markets.

Flake Graphite Price - 2022



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Source: benchmarkminerals.com article
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Graphite Prices

There are a couple of reasons that graphite prices haven't taken off like lithium prices and I'll try to provide some clarity on that. But as we go through this it will begin to appear that it's only a matter of time before graphite sees its time to shine. Unless of course, you are a consumer of graphite, then you might want to start working on how you will explain to Elon Musk why dropping all the prices of his Tesla models might not be a great idea.

Historically, industrial uses of graphite have always been the main driver of demand. Currently, steelmaking is still the

largest source of demand for graphite, but another interesting use, at least in the U.S., is over 7% of annual demand in 2021 came from brake linings. Graphite production for these wellestablished industrial uses has helped keep the market well supplied, reducing price volatility. In fact, weakness in steelmaking demand, along with a return to more normal graphite production post-COVID (remember that China didn't open up their economy until well after the rest of the world) is the primary reason for graphite prices to have come off the boil.

Synthetic Graphite

The second reason graphite prices haven't taken off (yet) has to do with the fact that anode manufacturers have an alternative, a synthetic graphite derived from petroleum coke (a carbon-rich, solid material that comes from oil refining). I could talk for hours about petcoke from my previous career but I think that would only be interesting to me and maybe one other person I know. As noted earlier, there are a lot of opaque corners in the world of graphite, but I was able to find the following comment: "Today, synthetic graphite anodes dominate in terms of market share, accounting for approximately 57 percent of the anode market" which is attributed to Benchmark Mineral Intelligence but it might be behind their paywall. I also found this quote in an article on the Benchmark Mineral website: "Synthetic graphite anode supply grew by more than 30% during 2022, and is anticipated to even surpass that in 2023, given a supply deficit developing for natural graphite feedstock." It appears a lot of the growing anode demand for graphite is being supplied by fossil fuels and not natural graphite.

The Time for Natural Graphite

My interpretation of all this information is that it is simply a matter of when, not if, graphite prices start to rise as we have

<u>seen with lithium</u>. The reasons are multi-faceted and thus it could make for a slow and steady rally or if all factors coalesce at one time it could become a parabolic rise.

- 1. As anode demand becomes a more material component of overall graphite demand it removes any previous flexibility from the supply side. If steel making or any other industrial use for graphite returns to historic levels it will quickly put pressure on the rapidly growing anode component of the demand equation. The first graph above shows how just anode growth alone will impact the overall demand outlook, let alone any other industrial uses. In the grand scheme of things, I don't see steel consumption going to zero anytime soon freeing up that graphite supply.
- 2. The synthetic graphite derived from petroleum coke is going to be influenced by oil prices. If oil prices go back over \$100/bbl that is going to have a material impact on synthetic graphite prices. Granted, oil prices could just as easily go back to the \$50-\$60/bbl range and partially offset the overall graphite price rise due to general demand growth, but my personal opinion is that we'll see \$100/bbl before we see \$50/bbl (perhaps an article for another day).
- 3. But the biggest impact could come from the ESG side. "The production of synthetic graphite can be four times more carbon intensive than that of natural graphite", another interesting fact attributable to Benchmark Mineral Intelligence that I could only find in this article. Kinda makes you think we can't see the forest for the trees when you are making decisions like this in an effort to reduce carbon emissions. If battery makers demand low carbon anode material we could see a step change in prices, literally overnight, as natural graphite becomes the only

option.

It would appear now might be a very good time to be developing a natural graphite deposit outside of China.