

# Greg Fenton on the significant medical market interest in Zentek's ZENGuard™ nanotech coatings, plus its new carbon-based icephobic coating

written by InvestorNews | November 11, 2021

In a recent InvestorIntel interview, Tracy Weslosky spoke with Greg Fenton, CEO and Director of [Zentek Ltd.](#) (TSXV: ZEN) about Zentek's new [icephobic coating](#) to reduce ice accretion on surfaces, and about the significant market interest in their ZENGuard™ coating following its Health Canada approval.

In this InvestorIntel interview, which may also be viewed on YouTube ([click here to subscribe to the InvestorIntel Channel](#)), Greg Fenton said that the company's recent [change of name](#) from ZEN Graphene Solutions Ltd. to Zentek Ltd. reflects its evolution from a mining company to a technology company, developing intellectual properties. Having recently applied for an up listing to the Nasdaq, Greg said that Zentek is primarily focused on nanotechnology-enabled healthcare solutions, and continues to develop intellectual properties for other industries as well.

To watch the full interview, [click here](#).

## About Zentek Ltd.

Zentek is a nanotechnology company developing and commercializing next-gen healthcare solutions in the areas of prevention, detection and treatment. Zentek is currently focused

on commercializing **ZENGuard™**, a patent-pending coating with 99% antimicrobial activity, including against COVID-19, and the potential to use similar coatings as pharmaceutical products against infectious diseases. The company also has an exclusive agreement to be the global commercializing partner for a newly developed, highly scalable, aptamer-based, rapid pathogen detection technology.

To learn more about Zentek Ltd., [click here](#).

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## **ZEN Graphene's Greg Fenton discusses Health Canada's approval of the 'gold standard' for face masks**

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In a recent InvestorIntel interview, Tracy Weslosky spoke with Greg Fenton, CEO and Director of [ZEN Graphene Solutions Ltd.](https://www.zengraphene.com) (TSXV: ZEN) about Health Canada's approval this week of the **ZENGuard™** disposable face mask with the company's biocidal coating.

In this InvestorIntel interview, which may also be viewed on YouTube ([click here to subscribe to the InvestorIntel Channel](#)), Greg said that the graphene based **ZENGuard™** coating on a mask kills airborne pathogens like bacteria, fungi and viruses. Explaining why it is the 'gold standard' for face masks, Greg

discusses how as a result of the review, Health Canada has validated that **ZENGuard™**-enhanced surgical masks are safe for use by Canadians.

Responding to the questions on the technology associated with the **ZENGuard™** masks, Greg provides insight into the impact of this approval and what this means for ZEN Graphene. This includes the application of their biocidal coating in other spaces such as the HVAC market.

To watch the full interview, [click here](#).

### **About ZEN Graphene Solutions Ltd.**

ZEN is a nanotechnology company developing and commercializing next-gen healthcare solutions in the areas of disease prevention, detection and treatment. ZEN is currently focused on commercializing **ZENGuard™**, a patent-pending coating with 99% effective antimicrobial activity against COVID-19, and the potential to use similar compounds as pharmaceutical products against many other infectious diseases. The company also has an exclusive agreement to be the global commercializing partner for a newly developed, highly scalable, aptamer-based rapid pathogen detection technology.

To learn more about ZEN Graphene Solutions Ltd., [click here](#)

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**Eyes                      on                      DIAGNOS                      as**

# commercialization gains momentum

written by InvestorNews | November 11, 2021

The best time to buy an emerging company is when it begins commercialization. At this stage all the hard years of product development and certification are done and, if successful, the revenues are about to flow. Today's company looks to be in just that stage.

[Diagnos Inc.](#) (TSXV: ADK | OTCQB: DGNOF) ("DIAGNOS") has developed its FLAIRE Artificial Intelligence (AI) tele-ophthalmology platform, which uses Computer Assisted Retina Analysis (CARA) to examine a patient's retinas in their eyes for the early detection of diseases, such as diabetes, and of conditions such as cardiac hypertension and stroke. CARA's image enhancement algorithms provide sharper, clearer and easier-to-analyze retinal images.

CARA has been cleared for commercialization by the following regulators: Health Canada, the FDA (USA), CE (Europe), COFEPRIS (Mexico) and Saudi FDA (Saudi Arabia). DIAGNOS already operates in [16 countries](#), 131 screening sites, has 222,034 patients under their care, and has performed more than [400,000](#) retinographies around the world. DIAGNOS' CARA achieves great precision of diabetic retinopathy pre-diagnoses, reaching a sensitivity of 98.4%, specificity of 97.6% and [a certainty of 97.9%](#).

**DIAGNOS has a significant and growing global business**



Source: [DIAGNOS website](#)

**DIAGNOS commercialization is gaining momentum**

The following recent news items give a feel for how fast DIAGNOS is moving in their global rollout:

- [July 22, 2021](#) – DIAGNOS announced the official opening of the AI Assisted screening clinic at Magrabi Hospital in Saudi Arabia. In the country the incidence of diabetes is about 27% of the population, hence the clinic hopes to play a key role in the diagnosis of diabetic retinopathy which can lead to gradual complete loss of vision. Magrabi Hospitals and Centers has thirty-four branches in the Middle East. DIAGNOS President, André Larente, [stated](#): “We extend our best wishes to Magrabi hospitals. We would also like to thank everyone in attendance for their time and efforts in making this project a reality. The main beneficiaries will be many thousands of diabetic patients whose vision can now be protected through this collaboration.”
- [July 28, 2021](#) – DIAGNOS announced a pilot in Spain with three franchisees from Opticalia Group.
- [August 16, 2021](#) – DIAGNOS announced signing a Memorandum of Understanding (MoU) with Essilor International. The MoU is non-binding and **forms the basis of a potential distribution agreement with Essilor International for DIAGNOS’ CARA platform. Essilor International is the world’s leading ophthalmic optics company.** Essilor designs, manufactures and markets a wide range of lenses and diagnostic ophthalmic instruments. DIAGNOS President Larente [commented](#): “DIAGNOS is focused on its commercialization strategy and pursuing opportunities with potential partners. **We are very pleased that our AI-based technology has attracted the attention of global eyecare sector leaders such as Essilor International** and we are looking forward to our discussions with respect to a mutually beneficial potential worldwide distribution

agreement.”

- [September 2, 2021](#) – DIAGNOS announced a three-year contract renewal with Optina Diagnostics providing a Telemedicine Platform to support their early detection of Alzheimer’s Disease.
- [September 14, 2021](#) – DIAGNOS announced a 3-year contract with Cielo Vista Eye Clinic in Mexico. DIAGNOS will supply its CARA platform and enable Cielo to screen its patients for Diabetic Macular Edema and Diabetic Retinopathy.
- [September 16, 2021](#) – DIAGNOS announced a multi-year contract with Juarez Health & Medical Tourism Cluster in Mexico. The Cluster is the only certified health network in the country of Mexico, focuses on medical tourism, and serves between 10-12,000 patients a day.

### **Magrabi Hospitals launches initiative for early screening for diabetic retinopathy using DIAGNOS’s CARA platform in Saudi Arabia**



Source: [Diagnos Inc.](#)

Other earlier commercialization deals have been done with [Óptica Central](#) (third largest optical retailer in Costa Rica), a distribution agreement in Europe with [Diagnos Europe GmbH](#), and [IRIS The Visual Group Inc.](#) (Canada) including the New Look Vision network (North America).

### **Revenues forecast to soar from now to 2023**

As you can see just from the recent news above, DIAGNOS is having significant success in commercializing its products globally. As a result of this, revenue is forecast to increase dramatically from C\$270,000 in 2021 to C\$800,000 in 2022, and [C\\$7,920,000 in 2023](#). If achieved the Company is forecast to be



profitable and trade on a [forecast 2023 PE of 16.0.](#)

### Closing remarks

DIAGNOS Inc. trades on a current market cap of [C\\$33 million](#). Global commercialization of their FLAIRE/CARA ophthalmology platform is clearly gaining momentum which should lead to rapidly growing revenues. The medical technology space can exhibit rapid growth once a new technology gains market share or becomes a leader. Stay tuned.

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## Valeo Pharma on a significant upswing with recent Health Canada approvals

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In a new InvestorIntel interview Peter Clausi speaks with Steve Saviuk, CEO of [Valeo Pharma Inc.](#) (CSE: VPH | OTCQB: VPHIF), about receiving Health Canada's approval for its anti-coagulant Redesca™ and the use of some its products in battling coronavirus.

"We are in the middle of a significant upswing and growth trajectory," Steve told Peter, with Valeo's stock up over 300% in 12 months. Founded in 2003, Valeo Pharma is a pharmaceutical company dedicated to the commercialization of innovative prescription products in Canada with a focus on neurodegenerative diseases, oncology and hospital specialty products.

Steve discusses Health Canada's recent approval of Redesca™ and Redesca Hp™ low molecular weight heparin (LMWH) biosimilars, which belong to a class of anti-coagulant drugs very much in demand and are now increasingly used as a first line of defense tool in the fight against the symptoms of COVID-19. Steve added that the Canadian LMWH market is in excess of \$200 million annually and the Valeo anticipates being able to capture a significant market share with its growing portfolio of hospital drug products.

As to future growth and valuation, Steve quoted Wayne Gretzky: "It's not where the puck is, it's where the puck is going, and it's the same thing with valuation. You have to look at where we're going to be in a year or two, and that's what is truly exciting."

To watch the full interview, [click here](#).

***Disclaimer:*** Valeo Pharma Inc. *is an advertorial member of InvestorIntel Corp.*