

# Tony Sklar of Ideanomics talks about investment opportunities in commercial EV financing platforms

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In a recent InvestorIntel interview, Peter Clausi talks to Tony Sklar, Senior VP, Communications of [Ideanomics, Inc.](#) (NASDAQ: IDEX) about their commercial electric vehicle enablement platform, specializing in electric fleet management, from finance to purchase to maintenance to end of life.

“We have a business model that is sales to financing to charging”, explains Tony Sklar. “We will get you the best commercial electric vehicle at the best financial floated price. And we will get you the best pre-paid charging to get your fleet up and running as soon as possible.”

Commercial EV fleets are very different from the retail electric vehicle market, Sklar told Clausi. Most of the value of an electric vehicle is in the battery, and since electric vehicle batteries degrade over time, “how do you finance something that doesn’t have a residual value?” This particularly a problem for companies looking to finance an entire fleet of commercial electric vehicles. “What do you do when the battery diminishes?” Sklar asked. “These are the questions that the rest of the ecosystem hasn’t answered. Enter, Ideanomics.”

In this InvestorIntel interview, which can also be [viewed on YouTube](#), Sklar explains that in order to maintain and finance a fleet of commercial electric vehicles there needs to be a pool of liquidity available to operators. “This is all very brand

new,” he said, and these “liquidity pools” have only just started to be set up “thanks to Ideanomics and our Executive Chairman Dr. Bruno Wu, who has been kicking in doors and making waves to get these things, and the rest of the world hasn’t caught up.”

Tony Sklar explained that Ideanomics is a services platform. “We participate in the sales, in the financing, and the charging [of commercial EV fleets], and we take our slices along the way.” And because Ideanomics is a services platform and not wedded to any single technology, Sklar says it is “a great opportunity for investors to participate in the upside of EV without the risk of a single battery or a single vehicle.”

To watch the full interview, [click here](#).

Click here [to subscribe to the InvestorIntel Channel](#).

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**Michael Lende on a Health Canada approved touchless fever detection system that can help identify potential**

# at-risk carriers

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## **Peter Clausi with Predictiv AI CEO Michael Lende on the touchless ThermalPass Fever Detection System**

In a recent InvestorIntel interview Peter Clausi speaks with Michael Lende, President and CEO of [Predictiv AI Inc.](#) (TSXV: PAI), about their ThermalPass Fever Detection System. Michael said that ThermalPass is a Health Canada approved touchless fever detection system that can help identify potential at-risk carriers.

In this InvestorIntel interview, which may also be viewed on YouTube ([click here to subscribe to the InvestorIntel Channel](#)), Michael went on to say that camera-based sensors have privacy issues but Predictiv AI's ThermalPass Fever Detection System uses thermal medical grade sensors which are nonintrusive and preserves anonymity of the people passing through. "It can scan 60 people per minute." He added. "There are 24 medical grade sensors in the ThermalPass, each taking 100 readings per second. It is quite accurate as you are going through." To watch the full interview, [click here](#)

### **About Predictiv AI:**

Predictiv AI Inc. is a technology company which helps businesses and organizations make smarter decisions using advanced artificial intelligence, deep machine learning and data science techniques. Its Weather Telematics Inc. subsidiary uses patented air quality monitoring sensors to provide predictive weather risk information to the insurance, logistics, fleet management and public safety sectors. The Company's R&D division, AI Labs Inc., develops new products that solve real-world business

problems. The joint venture with Commersive Solutions Corp. is developing innovative technologies for use in various public spaces, starting with the ThermalPass™ fever detection system. To learn more about Predictiv AI Inc., [click here](#)

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## **Siyata's Glenn Kennedy on addressing the communication needs of commercial fleet vehicles in North America**

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“The market that we are addressing is specifically for commercial fleet vehicles. Throughout North America, there are approximately 17 million commercial fleet vehicles that are on the road. We think we have a solution that is new, that is unique, that is in demand both by the customers who are operating these vehicles and also by the cellular wireless carriers both in the US and Canada.” States Glenn Kennedy, Vice President of Sales at [Siyata Mobile Inc.](#) (TSXV: SIM | OTCQX: SYATF), in an interview with InvestorIntel's Tracy Weslosky.

Glenn went on to provide an update on Siyata's deal with AT&T. He said that Siyata had its device certified and ready for sale with AT&T in the month of June of 2019. The company received its first US purchase order from a customer to equip their fleet of

yellow school buses. He added that Siyata has a robust sales pipeline of other opportunities with AT&T customers who are looking at Siyata's technology because they can't get a solution like that from anyone else.

To access the complete interview, [click here](#)

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# **CEO Marc Seelenfreund on Siyata Mobile leading the way in Commercial Vehicle Communications Devices**

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"We have been working for past two years to launch at US carriers. We launched at Bell at the end of last year. This is a very long process and very few companies are able to actually achieve device approvals at the US carriers. We actually got our first purchase order from one of the largest carriers in the United States to do a trial with one of their leading customers and that was the PR that we put out. We are going to be launching our product with AT&T, its already a public information that was part of the PR that we put out. We are going to launching both with AT&T Network and also with the First Responders Network, the FirstNet. Between the two of those it is a multibillion-dollar opportunity for us..." States Marc

Seelenfreund, CEO and Chairman of [Siyata Mobile Inc.](#) (TSXV: SIM | OTCQX: SYATF), in an interview with InvestorIntel's Tracy Weslosky.

Marc went on to discuss their goal to work with the two largest US cellular carriers this year and a noticeable increase in US based investors. Marc also discusses their Uniden® UV350 fleet communication device, and how Siyata is one of the only companies to develop and sell a smart phone that is dedicated to commercial vehicles, targeting a market of over 13 million commercial vehicles in North America alone.

To access the complete interview, [click here](#)

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