

EXRO's CEO on deal with Clean Seed Capital to advance electrification of farm equipment

"I think what we bring to the table that is really different from anybody else is that we are looking at how we control efficiency through the power electronics, but working with the motor. We are looking at that complete system optimization. By doing that we have got this huge market that is interested in what we are doing. It doesn't matter if you are into green technology or motors or power electronics. We are kind of covering all three of it." States Sue Ozdemir, CEO of Exro Technologies Inc. (CSE: XRO | OTCQB: EXROF), in an interview with InvestorIntel's Tracy Weslosky.

Sue went on to provide an update on Exro's collaboration and supply agreement with Clean Seed Capital Group Ltd. to integrate Exro's technology into Clean Seed's high-tech agricultural seeder and planter platforms, advancing the electrification of heavy-farm equipment. Sue said that Clean Seed is an industry expert in the agricultural segment. Agriculture still has 45% of the industry using non electric methods. With the Clean Seed deal, Sue said, Exro will be able to show scalability of its technology for the entire mobility industry. Sue also provided an update on Exro's partnership with Motorino Electric. She said that Exro has delivered the first Exro-powered e-Bike to Motorino. Exro's engineered technology provided a torque and acceleration increase of greater than 25% for the Motorino e-Bike.

To access the complete interview, [click here](#)

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Smartcool's global expansion for reducing emissions and saving companies money is well underway

How cool is Smartcool. A company that reduces your emissions and saves you money.

Smartcool Systems Inc. (TSXV: SSC) is a global clean technology company helping some of the world's largest organizations enhance their profitability while lowering their carbon footprint. Smartcool's successful technology solutions have lowered operating costs for over a 1000 companies worldwide, including Fortune 500 companies. The Companies unique retrofit technologies can reduce the energy consumption of compressors in air conditioning, refrigeration and heat pump systems by up to 40%. This technology has been validated by rigorous third party testing, government organizations, and over 28,000 private business installations.

Smartcool is expanding globally

Smartcool's global expansion continues with the predicted small business energy management market expected to grow by 400% in the new few years. Having made in-roads into the UK with one of the largest suppliers of electricity and natural gas, Smartcool has now established a wholly owned subsidiary in Germany for the purpose of selling its products directly into the German market.

So far Smartcool has completed an installation in Germany at a large international food processing company. This food company has 9 facilities in Germany and a total of 65 locations worldwide. Results of the initial installation will be monitored with savings expected to be up to 40%. Once these savings have been confirmed the Company expects other plants to install Smartcool technology. Clearly this has potential to be a key customer and ultimately country for Smartcool.

Smartcool's recent achievements and next steps

MILESTONE	TIMELINE
Established Sales Agency Approach in UK	April 2018 Results will be seen in Q4 2018
Completion of TEC acquisition August 27, 2018	Results will be seen in Q4 2018
Beta Testing Of ECOHome	Q2/Q3 2018 Successful Beta
Establish Sales Agencies in Australia and Germany	Q1 2019
Establish ECOHome licensing model – cloud based.	Q2 - 2019
Launch Communications Capability for Product Suite	Q2 - 2019

SMARTCOOL™

Smartcool has retained the services of Dr. Georg Hochwimmer to both manage the operations of the Company and build a sales team in Germany. Dr. Hochwimmer states: “The German marketplace is very large, particularly its manufacturing base. The electricity rates are amongst the highest in Europe, far exceeding the costs in the USA.”

Total Energy Concepts

It is also anticipated Smartcool's wholly owned subsidiary, Total Energy Concepts, developed products will continue to have further applicability for the UK and German markets.

Total Energy Concepts Inc.

- Wholly owned subsidiary of Smartcool Systems Inc.
- Over 10,000 installations in the US
- Wholistic approach to Energy Efficiency
- Proprietary technologies for Power Factor Correction
- Third Party Technologies including LED, Voltage Conditioning and Intelligent Motor Controls
- Products will now be marketed through existing Smartcool Global Distribution Networks

Smartcool has recently appointed Sharon Kordysz as Chief Operating Officer. Ms. Kordysz experience in leading diverse teams will guide Smartcool's aggressive growth strategy. Responsibilities will include global operations and development strategies of the company, as well as building a team to exceed customer expectations.

CEO Ted Konyi said: "We are thrilled to have her expertise as part of our management group, and under her guidance will continue to expand our operational and sales teams."

Government's energy policies that mandate for emission reductions are a strong driver for companies to search out solutions. The combination of high electricity rates in many countries and a need to reduce emissions is creating a tremendous opportunity for Smartcool and their suite of efficiency technologies.

Going green is no longer just a trend. We have been told for years the globe is getting warmer, but many detractors remain in denial. Forward thinking countries are now mandating stricter emission reductions. Smartcool Systems Inc. is offering solutions to help, and are assisting to meet mandated emission reductions, and at the same time saving companies money with reduced costs.

For investors Smartcool is definitely one to follow as they

continue to expand globally.

Konyi on Smartcool System's recent Knight Frank and SSE energy efficiency deals

"We have done two installations. They (Knight Frank) have asked us to do proposals on 21 buildings and it was on the back of an installation that we had done early last year where they monitored results, got great results and that's leading them to incorporate this as a part of their overall strategy for carbon reduction." States Ted Konyi, President and CEO of Smartcool Systems Inc. (TSXV: SSC), in an interview with InvestorIntel Corp. CEO Tracy Weslosky.

Tracy Weslosky: There is so much news coming out. I think I counted four news releases since the new year?

Ted Konyi: Yes, that is right. We have had four news releases since the new year. Its been a good start to the year. Lots more to come.

Tracy Weslosky: I have here your most recent news. You just made a deal with Knight Frank to collaborate to reduce energy consumption in the UK. Some Canadians, North Americans may not be familiar with how large Knight Frank is. So why not we start there?

Ted Konyi: It's a great relationship that we have developed. I got a chance to meet David Goatman for the first time in November. Our guys in the UK have been working with him for a long time. Knight Frank is a global real estate consultancy

firm. I think they have 523 offices in 60 different countries. They also manage properties on behalf of their commercial customers. I think its 750 million square feet of property that they manage. David Goatman is the Partner and Head of Energy and Sustainability for all of Knight Frank. He has become quite a champion for Smartcool. He is leading us in the door to a lot of their managed properties as well as to their customers that they work with on a consultancy basis...to access the complete interview, [click here](#)

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Knight Frank planning further UK roll-out of Smartcool's energy efficiency technology

Earlier this week, Vancouver-based Smartcool Systems Inc. (TSXV: SSC) ("Smartcool") announced that it had completed installations of its HVAC optimization technologies in two UK office buildings managed by Knight Frank LLP, in London and Bristol. Already, these installations have shown a 20% savings on energy costs. This follows news of Smartcool completing three installations in January for SSE, one of the UK's largest and fastest growing energy companies earlier in January.

Knight Frank, which is the world's largest privately-owned real estate consultancy, is taking an active approach to reducing its overall carbon footprint, as well as energy costs for its clients, who represent more than 750 million square feet of real property ownership globally. With demonstrated

success of Smartcool's technologies in its existing office building installations, Smartcool has performed surveys of an additional 18 buildings on Knight Frank's recommendation, foreshadowing additional installations in the near future.

David Goatman, Knight Frank's Head of Energy and Sustainability commented that he is very impressed with Smartcool's technologies and he is looking forward to continuing collaboration and proceeding with further roll-outs. Smartcool CEO Ted Konyi shared these sentiments, stating that Knight Frank's dedication to its efforts has been very clear, and that the outcome of this rollout will equally benefit Knight Frank's clients, as well as the environment.

Smartcool's product line consists of energy retrofit solutions for both residential and commercial properties, addressing the natural inefficiencies of HVAC systems, with the ability to save as much as 40% of energy expenses. The solutions are engineered to be compatible with existing HVAC configurations for easy installation with no downtime. The solutions have undergone rigorous third-party testing, to include testing by Oak Ridge National Laboratories, which is part of the United States Department of Energy.

Smartcool has put out 4 news releases since the new year:

- Smartcool and Knight Frank Collaborate to Reduce Energy Consumption in the UK – February 05, 2019
 - Smartcool Begin Hall Hunter Partnership Installations across UK Sites – January 29, 2019
 - Smartcool and SSE Continue to Install Energy Solutions Across Sites in the UK – January 23, 2019
 - Smartcool Announces that 2018 4th Quarter Sales Exceed 2.4 Million Dollars – January 09, 2019
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Focus on energy efficiency technology acquisitions increases Kontrol Energy's portfolio

Buildings in North America are wasting up to \$60 billion in energy mismanagement every year, in addition they can account for up to 40% of greenhouse gas emissions. The solution is to create or transform a building into a smart building that is beneficial for both the owner and the organizations working within. These benefits range from energy savings to productivity gains to sustainability.

Kontrol Energy Corp. (CSE: KNR) provides energy efficiency solutions and technologies to commercial energy consumers in North America and internationally, by using such technology as the internet of things (IoTs), data analytics/cloud computing, and Artificial Intelligence (AI). The company offers smart energy management systems installation; energy retrofits, energy auditing, monitoring and verification. Kontrol helps design your own version of a smart building and integrate various buildings systems to help you reduce energy costs, improve building operations, and support sustainability efforts.

Kontrol is expanding into emission and odor compliance services

It's not just smart buildings that the company service. ORTECH Consulting Inc., a fully operating subsidiary of Kontrol, has been engaged to provide emission and odor compliance services to a Cannabis company based in Ontario.

Paul Ghezzi, CEO of Kontrol Energy said: "As we continue to share our energy and emission services to the Cannabis market,

we continue to gain new customer wins. Energy costs continue to be a primary concern for licensed producers, however emission and odor compliance are increasingly important as municipalities update their requirements.”

Energy retrofits and emission compliance remain a focus

The immediate area of strategic focus for the Company is to grow its current operations in energy retrofits and emission compliance with an aim to expand across Canada through a number of growth acquisitions. An energy retrofit represents an upgrade to the energy performance of an existing commercial building that seeks to improve energy efficiency or decrease energy demand. Kontrol’s customer base includes large integrated oil and gas producers, mining conglomerates, global cement companies, and industrial manufacturers.

Kontrol Energy targets organic growth and acquisitions in 2019

In addition to accretive acquisitions, the Company is targeting organic year over year growth rates above 20%. The organic growth will be primarily driven by the Company’s energy technology and revenue synergies across the Company’s operating subsidiaries.

Paul Ghezzi CEO continued: “Our 2019 growth plan includes establishing a national footprint through an acquisition in both Western and Eastern Canada. Further, as a growing share of our revenues are being driven by US customers, we have recently added a Texas sales office.”

To keep the acquisition theme going Kontrol announced it has also purchased the IP and Patents of Dimax Controls Canada Inc. and re-branded the energy software technology as Kontrol SmartSite®. This follows the successful acquisition of the operating assets of MCW Dimax Ltd. in April 2018. The IP includes 2 US patents and 1 Canadian patent and has been

structure as an asset purchase.

Paul Ghezzi, CEO said: “We are pleased to have now closed on the IP and patents which will enable further technology development. The Kontrol SmartSite® technology now joins Kontrol SmartSuite® in our growing portfolio of IOT enabled energy and property technologies.”

Then just today Kontrol Energy announced: “Kontrol Energy enters global market with the launch of SmartMax® energy gateway.” The SmartMax system is an evolution on the Company’s previous system DiMax technology, or an enhanced energy management software platform. Through proprietary technology Kontrol can gather data related to heating, cooling, and electricity and send that data into Kontrol’s cloud architecture where the data is analyzed in real-time. This then allows buildings to be run more efficiently and economically.

It has been stated numerous times that its not about what you earn but what you save. Kontrol Energy is saving companies money using smart technologies, smart solutions, smart management, and smart acquisition to enable them to have “Kontrol” over business savings in the ever increasing energy market.

Smartcool and SSE working together for energy efficiency savings in the UK

“Energy efficiency” are the new buzz words, which are all about reducing one’s energy needs and costs.

Air conditioning, refrigeration, and heat pump units waste a lot of energy through inefficiency. The systems compressors consume about 70% of the total energy required. 35% of an average building's total energy is used up by these systems. This can be costly as many businesses are seeing much of their energy bill coming from their cooling and heating systems.

Smartcool Systems Inc. (TSXV: SSC) provides cutting edge, energy efficient, and energy cost reduction solutions, for businesses around the world. The EC03, ESM, and ECO Home are Smartcool's unique retrofit technologies that reduce the energy consumption of compressors in air conditioning, refrigeration, and heat pump systems by up to 40%. Smartcool states that their technology has been validated by rigorous third party testing, government organizations, and over 28,000 private business installations.

Smartcool is expanding globally including working with SSE in the United Kingdom

Activity in the UK continues to grow and should produce a substantial result for 2019. Smartcool has successfully completed a further three installations for SSE in the UK and are expecting similar results and energy savings to add to the previously installed energy solutions. SSE is one of the largest suppliers of electricity and natural gas in the UK, as well as offering a renewable solutions service to its customer base.

SSE currently has an estimated domestic customer base of 8.5 million along with a significant amount in the commercial and industrial sector. SSE has implemented and installed Smartcool's technology as part of its pledge to drive down energy consumption and achieve significant energy reduction.

Nick Weedon, National Sales Agent for Smartcool, stated: "We have been working in partnership with SSE for some time to drive down energy costs within their own estate, while further

sites have been evaluated in readiness for installations of our Energy savings solution. We are also working towards a program that will ensure the Smartcool solution is available to SSE customers as part of its continued commitment to help drive down energy consumption in UK.”



Smartcool completes acquisition of Total Energy Concepts Inc.

In August 2018, Smartcool received final TSXV approval and final documents, and has now closed the acquisition of Total Energy Concepts Inc. (TEC). Minnesota-based TEC has been in business since 2003 and has successfully grown the company and developed proprietary products used by over 10,000 client groups such as McDonalds, Archdiocese of Chicago, Berge Auto Group, and schools and municipalities throughout the Midwest. Total Energy Concepts Inc., offers clients a holistic approach to Energy Savings. Solutions include LED lighting, Power Quality and Protection Strategies, Power Factor Correction, Intelligent Motor and Facility Controls as well as other energy efficiency upgrade technologies. The company has successfully delivered its products to thousands of companies across North America.

Smartcool CEO Ted Konyi said. “This closing marks a growth catalyst for Smartcool and allows us to continue rapid revenue growth with an expanded product offering. As temperatures and energy costs rise, our products will become even more

critical. The synergies from this acquisition create significant worldwide revenue opportunities.”

Smartcool is continuing to have great success at home and globally as they recently announced this month that their Q4 2018 sales were the highest quarterly sales ever achieved in the Company’s history.

2018 was a very successful year for Smartcool, through a huge acquisition of TEC and record sales in Q4.

2019 should see Smartcool making further in-roads into the UK, and see the company generating further sales that are expected to exceed their 2018 results. Smartcool offers the most important thing every company and business desires the most, saving money.

Smart buildings and smart cities the trend to Kontrol Energy

As the world’s population increases so will the demand for energy and cost effective efficient energy production. In the US alone ~30% of energy is lost to inefficiencies. One of the key trends this decade is the move towards “smart buildings and smart cities” so as to use energy more efficiently. Another is to reduce CO2 emissions.

Kontrol Energy Corp. (CSE: KNR) is an energy efficiency technology company operating in the Internet of Things (IoTs), Cloud, and Blockchain space; with an aim to solve North Americas largest energy challenges. Kontrol Energy

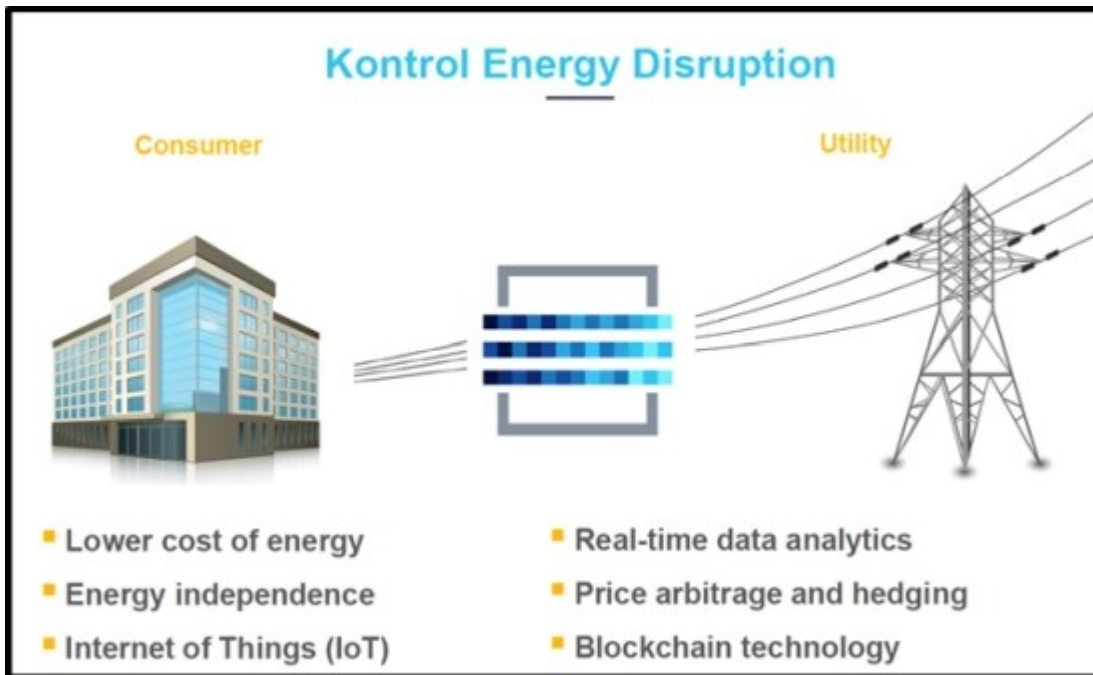
was formed in 2015 by a group of energy veterans who recognized that the energy efficiency industry would be a significant engine for the global economy over the coming decade.



A \$60b market opportunity just in the US

The industry Kontrol serves is the \$200 billion annual US energy industry. 30% of that energy which is wasted due to inefficiencies amounts to a \$60 billion annual industry opportunity for Kontrol, just in the USA.

Kontrol's passion is to help you get control (hence the name) over your energy costs and achieve your sustainability goals. Kontrol is working with manufacturers, commercial and multi residential buildings, utilities, education and the cannabis industry. Kontrol also helps its clients reduce greenhouse emissions.



On November 21, 2018 Kontrol provided an update relating to progress of operations and strategic activities over the past four months. Kontrol has completed the acquisition of CEM Specialties Inc. (“CEMSI”), thus adding \$6 Million of annual revenues and approximately \$1 Million in annualized EBITDA. Kontrol has received two significant customer orders totaling over CAD\$2.3 million, and have secured two contracts with licensed producers in the cannabis sector to provide energy efficiency services.

CEM Specialties Inc. (CEMSI) is an emission integrator focused on helping companies monitor and reduce emissions throughout the USA, Canada and abroad; serving more than 1,000 sites currently in operation across 3 continents.

Paul Ghezzi, CEO of Kontrol Energy stated: “We are very pleased with closing the acquisition of CEMSI. In the short time since the acquisition of CEMSI, the Company has received two significant orders, which includes a CAD\$1.1 million order from a global cement company and a CAD\$1.2 million order from a global mining company.”

Having gone public on the CSE in 2016 and adding a few acquisitions in a vertical integration strategy, Kontrol’s

revenue growth has been off the charts and is expected to continue to grow. These impressive results have seen Kontrol Energy ranked number 7 on Canada's Top new growth companies for 2018.

Kontrol Energy is growing revenue very strongly

Kontrol entered 2016 with about \$400,000 in revenue and finished the year at around \$1.9 m. In 2017 the number reached about \$6.9m with the expected amount for year end 2018 to be about \$10.5 m. This is excellent growth, and it is expected that this will reach ~\$30 million by the end of 2019.

Paul Ghezzi CEO of Kontrol Energy stated: "We have been delivering on our stated goals and objectives and seek to continue our strong growth through further accretive acquisitions and the expansion of our smart energy technologies."

Kontrol Energy should continue to see significant growth in the years to come as the world continues to focus on greater energy efficiency and lower CO2 emissions. Very strong revenue growth and enormous market opportunities (energy efficiency/CO2 emission reductions) makes Kontrol Energy one to watch closely.