

Fineqia's Strategic Expansion and the Booming Digital Asset Market: Insights from CEO Bundeep Singh Rangar

written by InvestorNews | November 28, 2023

In a recent interview with Tracy Weslosky from InvestorNews, Bundeep Singh Rangar, CEO and Director of Fineqia International Inc. (CSE: FNQ), provided insights into the company's investment in Cryptonite, a Swiss digital asset management firm, and discussed the current state of the digital asset market. Concurrently, Fineqia released a news report highlighting significant growth in the digital asset sector.

Fineqia analysis reveals 'notable surge' in the global market of ETPs that are based on digital assets

written by InvestorNews | November 28, 2023

In a recent analysis by Fineqia International Inc. (CSE: FNQ), a prominent digital asset and fintech investment firm, there has been a notable surge in the global market of Exchange Traded Products (ETPs) that are based on digital assets. The year-to-date (YTD) data reveals an impressive 91% increase in the total

Assets Under Management (AUM) of these products. This growth rate is particularly significant as it surpasses the expansion rate of the underlying digital assets by 30%.

Digital Asset-Based Exchange Traded Products AUM Surge

written by InvestorNews | November 28, 2023

Fineqia International Inc. (CSE: FNQ) (“Fineqia”), a prominent fintech and digital asset investment company, has recently highlighted a remarkable 51% growth in Assets Under Management (AUM) for global Exchange Traded Products (ETPs) backed by digital assets year-to-date (YTD). This surge saw crypto AUM rise by an impressive 63.5%, a rate that exceeded the growth of the underlying digital assets themselves, which saw an increase of 31.5%.

Bundee Singh Rangar of Fineqia Explains the Growth in Crypto ETPs

written by InvestorNews | November 28, 2023

In this InvestorIntel interview, Tracy Weslosky talks to [Fineqia International Inc.](#)’s (CSE: FNQ) President, CEO, and Director

Bundee Singh Rangar about its [recent analysis](#) of the global Exchange Traded Products (ETPs) market. With the crypto market surpassing the US\$1 trillion mark, Bundee discusses how ETPs' Assets Under Management (AUM) value increased by 39% during the month of January, faster than the rise in crypto prices, indicating that new money is flowing into these institutional-quality asset types.

As a financial product that includes exchange-traded funds (ETFs) and exchange-traded notes (ETNs) with cryptocurrencies as underlying assets, Bundee explains ETPs make it easier for retail and institutional investors to access quality digital assets. He also comments that the recent rebound in the cryptocurrency market has provided a lift for the crypto ecosystems in various countries that are embracing digital currencies and crypto ETPs.

To access the full InvestorIntel interview, [click here](#).

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About Fineqia International Inc.

Fineqia is a listed entity in Canada (CSE: FNQ), the US (OTC: FNQQF), and Europe (Frankfurt: FNQA). Fineqia's strategic focus has been to provide a platform and associated services to support securities issuances and manage the administration of debt securities. Fineqia is building out its alternative finance business and holds a growing portfolio of blockchain, fintech, and cryptocurrency technology companies worldwide.

To learn more about Fineqia International Inc., [click here](#)

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If you have any questions surrounding the content of this interview, please contact us at +1 416 792 8228 and/or email us direct at info@investorintel.com.

Bundeep Singh Rangar of Fineqia International talks about bringing innovation to the digital asset economy

written by InvestorNews | November 28, 2023

In this InvestorIntel interview, Tracy Weslosky talks to [Fineqia International Inc.](#)'s (CSE: FNQ) CEO and Director Bundeep Singh Rangar about how Fineqia is bringing innovation to the emerging digital asset economy. As a publicly listed and regulated company, Bundeep explains how Fineqia provides investors with exposure to digital assets such as cryptocurrencies, NFTs, Exchange Traded Products and blockchain through its growing portfolio of fintech and technology companies.

Bundeep also discusses how digital assets can not only provide exposure to price appreciation of cryptocurrencies but also generate yield along the way. Speaking about the expectation of significant revenue growth in music in the coming years, Bundeep discusses music NFTs which provide part ownership of a music track and also have an income generating component in the form of royalty streams. Bundeep also tells Tracy about the increased investor interest in their recently closed [private placement](#).

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Bundee Singh Rangar of Fineqia International talks about the increase in confidence for digital assets

written by InvestorNews | November 28, 2023

In this InvestorIntel interview, Tracy Weslosky talks to [Fineqia International Inc.](#) (CSE: FNQ) CEO and Director Bundee Singh Rangar about their [recent analysis](#) of Exchange Traded Products (ETPs) worldwide. As an asset class with cryptocurrencies as underlying assets, Bundee discusses how ETPs continues to attract investors' interest.

As the number of ETPs increased by 50% in 2022, Bundee explains how digital assets such as Bitcoin have gained confidence for "being a longer term asset class." Bundee goes on discuss

publicly listed and regulated companies that give exposure to the emerging digital asset economy.

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Is it time to invest in Gold, or maybe just in Gold Miners?

written by InvestorNews | November 28, 2023

It seems like nowadays when we start a conversation about investing in gold one has to also include commentary on [Bitcoin](#). There's no doubt some investment funds that traditionally found safe haven in gold have drifted over to the much more volatile domain of [cryptocurrencies](#). That's just part of the evolution of

the market and, as an investor, one has to adapt. Nevertheless, I will argue that whatever the reason you have for putting a portion of your portfolio into gold or cryptocurrency, you definitely need to have a strong stomach to manage the day-to-day gyrations in Bitcoin, Ethereum, for example, and the like. Not that gold doesn't have its moments, like the weekend of August 6th when it essentially plummeted 7% over the weekend, but that was relatively short lived. Arguably gold has traded in a range from \$1,700 to \$1,950 for the last year. Bitcoin on the other hand has a one year range of roughly \$10,000 to \$63,000. I dare say a bit of a difference.

Now before you start complaining and telling me to go get my walker, because I'm a dinosaur and haven't kept up with the times, I need to point out that this isn't an article about the merits of gold versus crypto. This is solely an article about exploring the potential of investing in gold currently and that's it. The commentary on crypto is simply to highlight that gold may not be the "go-to" alternative investment it once was. Perhaps Bitcoin et al are attracting some of the same investment dollars meaning that maybe gold doesn't have the same upside it could have had in a different time...or maybe it does, we'll have to wait and see how that plays out.

Another topic I'm not going to delve into is the merits of having gold in your portfolio as a safe haven investment or hedge against inflation or whatever. I'm not a gold bug. I'm just an investor. And as such it's good to know things like: gold tends to have a negative correlation to the US Dollar; generally speaking, it usually doesn't go down as much as equities in times of crisis or market meltdown (although that's debatable in more recent times); and that as a finite resource it cannot be printed like a fiat currency. But ultimately, for something like gold, I'm simply looking at charts and momentum

and the like because it's tough to review the fundamentals of most of the above items that tend to affect the price of gold in order to come up with an investment thesis other than technical analysis. Gold miners on the other hand are a completely different story but we'll get to that.

At present, I would suggest gold looks OK. Not outstanding, not screaming "buy me", just OK. If we look at the 1-year chart below we see support levels at \$1,770 and \$1,675 with upside to potentially test \$2,000. Depending on your risk tolerance you could buy it now, put in a stop loss around \$1,750ish and have a decent risk-reward trade. On a bullish note, it recently broke above both the 50 day and the 200 day moving average, but is struggling to sustain those thresholds. So I'd give it another day or two to see how that plays out. If the price can rally back above \$1,850 for a couple of days I would change my tune and say now we're talking about something a lot better than just OK. In the meantime, it has piqued my interest as it appears to be a trade with more upside than downside.



Source: StockCharts.com

Having a strategy for the underlying commodity now allows us to look at the miners for additional opportunities. In my opinion, here is where things get interesting. The two charts below show the commodity price (red line) versus the gold miners (blue line) represented by the VanEck [GDX ETF](#) and the junior gold miners (green line) represented by the VanEck [GDXJ ETF](#). Albeit, what the GDXJ ETF considers "junior" miners and what I consider junior miners may differ, you'll still get the point.

The first chart is a one year comparison of the three in terms of relative performance, as in they all start at 0% return on day 1. The second chart shows what has happened since the start

of June, when gold tested \$1,900 but couldn't decisively break above. As you can see both the miners and the junior miners have significantly underperformed the underlying price of gold over the last year, primarily in the last 3+ months.



Is this underperformance a result of the miners leading the gold price and should one anticipate gold to drop significantly? Or is it an opportunity to get long the miners right now because they have been unfairly punished relative to the price of gold?

What I do know is that almost all gold producers are making money hand over fist with gold over \$1,750. One would think that as balance sheets get cleaned up with all that cash generation, as long as the sector as a whole doesn't revert back to old habits of overpaying for acquisitions when the coffers are full, we could start to see more share buybacks or dividends or a whole bunch of drilling to expand existing resources or define new ones. All of which should be quite bullish.

Ultimately an investor can play this however they like. I know I'm taking a lot closer look at the junior gold producers right now as I think there could be an opportunity there.

Alex Tapscott on the impact of

PayPal accepting payment through Bitcoin and cryptocurrencies

written by InvestorNews | November 28, 2023

In a recent InvestorIntel interview, Tracy Weslosky spoke with Alex Tapscott, Managing Director of the Digital Asset Group at [Ninepoint Partners LP](#) about his critically acclaimed best-seller, [Blockchain Revolution](#), and PayPal's new "Checkout with Crypto" service that enables users to use Bitcoin to pay for goods and services.

Mr. Tapscott is the co-author of Blockchain Revolution, which has been translated into more than 15 languages and has sold more than 500,000 copies worldwide. In 2017, he co-founded the [Blockchain Research Institute \(BRI\)](#), a global think-tank investigating blockchain strategies, opportunities, and use-cases. In this InvestorIntel interview, which may also be viewed on YouTube ([click here to subscribe to the InvestorIntel Channel](#)), Mr. Tapscott went on to say, "it is a big leap forward for Bitcoin...I think PayPal is probably not going to be the last company that takes a step in this direction."

In the interview, Mr. Tapscott suggested what people can do to feel more comfortable about cryptocurrencies and understand how Bitcoin has set off a spark that has captured a lot of people imaginations and today is worth over a trillion dollars and "is benefitting more than gold in this environment where inflation expectation is high."

To watch the full interview, [click here](#)

About Ninepoint Partners

Based in Toronto, Ninepoint Partners LP is one of Canada's leading alternative investment management firms overseeing approximately \$8 billion in assets under management and institutional contracts. Committed to helping investors explore innovative investment solutions that have the potential to enhance returns and manage portfolio risk, Ninepoint offers a diverse set of alternative strategies including Alternative Income and Real Assets, in addition to North American and Global Equities.

To learn more about Ninepoint Partners LP, [click here](#)

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Crypto-asset broker Voyager flies to new heights (again) with Q1 results

written by InvestorNews | November 28, 2023

Last week, [Voyager Digital Ltd.](#) (CSE: VYGR | OTCQB: VYGVF) reported its fiscal 2021 first quarter financial results, which included revenue growing almost 200% quarter-over-quarter and a staggering 2,600% year-over-year.

Headquartered in New York City, Voyager operates as a fully regulated, crypto-asset broker and, through its platform, allows retail and institutional investors the ability to trade and invest in a wide variety of crypto assets.

Fiscal Q1/2021 Financial Highlights for the Quarter Ended September 30, 2020

- Revenue for FQ1/2021 was US\$2.0 million, up 200% from US\$0.7 in the previous quarter, and up over 2,600% from

US\$72,230 in the same period last fiscal year.

- Revenue is generated from two main sources: (1) Fee income, which includes spread revenue and transactional fees related to movements on the blockchain, and (2) Interest income, which is generated from the storage of cryptocurrencies with various custodians.
- In FQ1/2021, Fee income was US\$1.6 million, significantly up from US\$72,230 in FQ1/2020, and accounted for 81% of the quarter's revenue.
- The Fee income increase was attributed to higher volumes as users traded approximately US\$192.3 million in cryptocurrencies compared to US\$20.6 million in the prior period.
- Interest revenue accounted for only 19% of the revenue in FQ1/2021 as the Company recorded US\$0.4 million of interest income from custodians. Voyager did not start lending digital assets to custodians until October 2019 so it did not record any Interest income from custodians in the prior period for year-over-year comparison purposes.
- Voyager believes that allowing customers to earn interest on certain cryptocurrencies while they trade has been a significant driver in the growth of the Company's business.
- Operating expenses for the three months ended September 30, 2020, increased by almost 78% to US\$4.7 million as compared to US\$2.6 million in the prior period. The Operating expense increase included additional headcount and infrastructure costs as the Company grew, US\$1.0 million for non-cash, share-based payments, as well as increased marketing costs and interest paid to customers.

Stephen Ehrlich, Co-founder and CEO of Voyager commented, "Our strong fiscal 2020 momentum carried over into the first fiscal quarter of 2021, where we saw record revenue and customer asset growth," and added in a recent [InvestorIntel video](#) that the

revenue growth continued into the second fiscal quarter.

Rapid AUM Growth

Voyager has registered rapid growth in Assets Under Management ("AUM"). On November 6, the Company announced that AUM surpassed US\$100 million, up 20 times from US\$5 million of AUM at the end of December 2019. And, more recently, the Company reported that AUM jumped another 50% to US\$150 million.

Cash Balance Continues to Grow

The Company is well funded for growth with a cash and cash equivalents balance of US\$7.5 million on September 30 and believes it has sufficient capital to meet its ongoing operating expenses and project obligations for the next year.

After completing a C\$5.75 million raise in September, Voyager recently announced a C\$7.0 million private placement offering of special warrants to fuel the Company's growth plans.

Platform Continue to Evolve

Even after being awarded the [People's Choice Award](#) at the 6th annual 2020 Benzinga Global FinTech Awards in November 2020, Voyager plans an aggressive product development rollout over the next few years that includes debit and credit cards, a desktop solution, loan programs, and basket trading.

Currently, Voyager provides investors with an easy-to-use app that can be download from Google Play or the Apple App Store, and offers commission-free trading, access to over 50 coins, including three Stablecoins and 10 Decentralized Finance Coins, and customers can earn interest on 22 coins.

Its platform allows a user to open a new account in three minutes or less and rewards new account holders with a US\$2

million give-away contest to encourage new cryptocurrency investors to try its trading platform.

The platform also provides portfolio tools and data to track balances, transactions, and performance, and supplies news, social feeds, and real-time alerts to keep users connected to the changing market.

For the security of accounts, Voyager offers a multi-authorization cryptocurrency wallet management solution and fiat currency is stored at custodial banks.

International Expansion

In October, Voyager announced the purchase of LGO SAS, a financial services company based in France and focused on trading digital assets, for US\$1.0 million in Voyager shares. LGO is an Autorité des Marchés Financiers (“AMF”) regulated company and the merger provides Voyager with a fully licensed European entity to accelerate its European expansion strategy.

The LGO transaction is expected to close by the third quarter and is subject to further due diligence as well as regulatory approval.

The Company also announced that it is working with regulators in Canada to bring the Voyager products to the Canadian marketplaces. In July, Voyager announced that it expects to launch the Voyager app in Canada this year.

Bitcoin up 160% in 2020

Bitcoin continues to be one of the best performing asset classes this year, up more than 160%, and cryptocurrencies are emerging as a new asset class for institutional investors that are using them as an investment vehicle and a hedge against possible inflation, becoming an alternative to buying gold.

Voyager's offering appears to be a "popular" product that can meet the needs of the cryptocurrency investor.

CHART 1: **VYGR Quarterly Revenue**



Source: S&P Capital IQ