

# Investing themes for 2023 Part 1 – Food Waste

written by InvestorNews | January 3, 2023

Hello 2023! So long and good riddance to 2022. From a personal investment perspective, I'm more than happy to look at 2022 in the rear-view mirror. My year-end portfolio review was a sobering reminder of what I already knew, another lesson in humility that hopefully I will continue to learn from to become a better investor. Now it's a time for renewal and the look ahead to what might be in store for us in the weeks and months to come. What investment themes will emerge that will help soften the blow of the damage done in 2022. A healthy share of fossil fuel exposure in the first half of last year would have gone a long way to mitigating the carnage inflicted by big tech and crypto. Uranium and lithium stocks also started out the year strong but seemed to lose momentum as the year came to a close. Everyone seems to think we'll all be driving EV's in short order, but the stock price of many of those companies have been crushed of late. Are these buy the dip opportunities or is the market coming to the realization that we might be a little early for some of these trades?

I'm not sure that I have any useful insights for you based on my 2022 portfolio performance, but over the next couple of weeks I will take a stab at a few themes that might start to gain traction as 2023 progresses. With that said, there are several enormous macro issues (China/Taiwan, Russia/Ukraine, resurgent Covid to name just a few) out there that could completely trash any ideas I have and put them far from the focus of investors. Nevertheless, we have to start somewhere, so today we'll explore a broad theme of food security, sustainability and food waste reduction as inflation takes its toll on consumers world wide.

Food waste and spoilage statistics are quite alarming. According to the UN Environment Programme, about [one-third of food produced globally](#) for human consumption each year is lost or wasted. That is approximately 1.3 billion tonnes of edible food. Saving just a quarter of food lost or wasted globally each year would feed 870 million people. Not only does this result in financial losses but it also increases greenhouse gas emissions (another key theme and global focus). Are there ways to fix this? Yes. But similar to reducing our global carbon footprint it's going to take time and a concerted effort. However, I would argue that there is a much greater economic incentive today to reduce food waste given everyone's concern about food prices relative to opinions even as recent as a year ago.

One group at the forefront of trying to remedy this situation is [TrustBIX Inc.](#) (TSXV: TBIX | OTCQB: TBIXF). As an innovative leader, TrustBIX provides agri-food traceability and chain of custody value solutions. The Company's goal is to create a world where we trust more, waste less and reward sustainable behaviour by addressing consumer and agri-food business demands. The proprietary platform, BIX (Business InfoXchange system), is designed to create trust without compromising privacy through innovative, blockchain-derived use of technology and data.

## Digital Transformation in Ag & Sustainability



**iNSIGHT**  
a TrustBIX Solution

**Asset Tracking  
& Theft Protection**

**Why?**

To mitigate the \$10-15 billion annual fraudulent food claims, and theft of agricultural equipment.

**ORiGIN**  
a TrustBIX Solution

**Traceability & Verification  
of ESG & Product Claims**

**Why?**

To verify agri-food products source and means of production.  
To support ESG reporting.

**iMPACT**  
a TrustBIX Solution

**Impact of Sustainability  
Practices & ESG goals**

**Why?**

To reduce the roughly 1/3 of all edible food that is lost to waste annually and record ESG practices

Source: TrustBIX [Fact Sheet](#)

The existing customer base includes hundreds of producers, auction markets, and feedlots. TrustBIX has a market presence in Canada, the USA, China, Mexico, and a healthy baseline of one-time and recurring revenue. Some notable customers include two of the largest beef companies in Canada, JBS Canada and Cargill, as well as household names such as McDonald's and Loblaw's (Real Canadian Superstore). Additionally, the Company will be [presenting at this year's CES](#) (Consumer Electronic Show) in Las Vegas where they will be exposed to plenty of industry heavyweights. Even more exciting for the company is that they will be on a panel discussing "Cross-Industry Opportunities for Consumer Tech" along with [John Sheehan](#), a Strategy and BD executive with Amazon Web Services' Aerospace & Satellite group. That seems like someone worthwhile getting to know, especially for a Company with a market cap of only C\$3 million.

Will TrustBIX be a good way to play the food security and waste prevention theme in 2023? Only time will tell. But I dare say that the food theme will at least start the year at or near the top of everyone's list of concerns.

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# Hubert Lau of TrustBIX talks about their new food supply chain solutions and building revenue

written by InvestorNews | January 3, 2023

In this InvestorIntel interview, host Tracy Weslosky talks to [TrustBIX Inc.](#)'s (TSXV: TBIX | OTCQB: TBIXF) CEO Hubert Lau about how agribusiness giants Cargill and JBS use TrustBIX's technology to help create a sustainable beef supply chain.

In the interview, which can also be viewed in full on the InvestorIntel YouTube channel ([click here to access InvestorChannel.com](#)), Hubert talks about how in addition to Cargill and JBS, TrustBIX has developed long-standing relationships with some of the biggest pork suppliers in China. "If you look at the top 10 pork processors in China, some of them are the largest in the world. They use our pork grading system."

Hubert goes on to discuss how with the release of the BIX Impact module which expands the capabilities of the BIX platform to track sustainable practices, as well as a SaaS traceability solution called BIX Origin that provides verifiable data at every step of the supply chain, now "our focus is to grow that revenue and those opportunities for us."

To access the full InvestorIntel interview, [click here](#)

Don't miss other InvestorIntel interviews. Subscribe to the

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### **About TrustBIX Inc.**

As an innovative leader, TrustBIX provides agri-food traceability and chain of custody value solutions. The Company's goal is to create a world where we trust more, waste less and reward sustainable behaviour by addressing consumer and agri-food business demands. The proprietary platform, BIX (Business InfoXchange system), is designed to create trust without compromising privacy through innovative, blockchain-derived use of technology and data. By leveraging BIX and its unique use of incentive solutions, TrustBIX delivers independent validation of food provenance and sustainable production practices within the supply chain – Gate to Plate®.

ViewTrak Technologies Inc., a wholly owned subsidiary, provides a suite of hardware and software solutions to the livestock industry in Canada, United States, Mexico and China, such as Auction Master Pro, Market Master, Feedlot Solutions and pork grading probes.

The Company's Insight technology offers an edge-to-enterprise supply chain solution that brings asset situational awareness to dealers, equipment fleets, and civil construction managers. The platform allows for the tracking, protection, and identification of movement of assets using self-powered and self-reporting cellular tags and cloud-based suite of tools.

To learn more about TrustBIX Inc., [click here](#)

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# Hubert Lau talks about TrustBIX entering a new growth phase with major agreements in place

written by InvestorNews | January 3, 2023

In this InvestorIntel interview with host Tracy Weslosky, [TrustBIX Inc.](#)'s (TSXV: TBIX | OTCQB: TBIXF) CEO Hubert Lau talks about advances in the Company's "Gate to Plate" blockchain-based platform to trace food supply to achieve more trust, less waste, and track and reward sustainable behaviour.

In the interview, which can also be viewed in full on the InvestorIntel YouTube channel ([click here](#)), Hubert talks about how TrustBIX is working with Cargill and JVS, two of the largest food processors in the world, and how TrustBIX can track and provide secure supply chain data on essential foods such as cattle, pigs and chickens from farm to table, eliminating waste and increasing profits in a truly green and ESG transparent way.

Hubert also discusses how TrustBIX is now in a scale-up phase with significant agreements in place and record reported earnings last years, as well as a recent acquisition of a company that allows them to track and manage high-value agricultural and other equipment.

To access the full InvestorIntel interview, [click here](#)

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**Hubert      Lau      on      TrustBIX’s**

# record annual revenue in 2021

written by InvestorNews | January 3, 2023

In a recent InvestorIntel interview, Tracy Weslosky spoke with Hubert Lau, CEO of [TrustBIX Inc.](#) (TSXV: TBIX | OTCQB: TBIXF) about TrustBIX's recent milestones including an [LOI to acquire](#) a tracking solutions provider for high-value moveable equipment used in the agriculture industry and about reporting record [annual revenue](#) in 2021.

In this InvestorIntel interview, which may also be viewed on YouTube ([click here to subscribe to the InvestorIntel Channel](#)), Hubert Lau provided an update on TrustBIX's growth strategy to increase revenue and profitability as it moves towards the commercialization of its pilot projects. He went on to provide an update on TrustBIX's blockchain powered agri-food traceability and chain of custody solutions and explained how it helps companies support their ESG claims and helps build trust.

To watch the full interview, [click here](#).

## About TrustBIX Inc.

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## **TrustBIX's Hubert Lau on expanding the BIX platform across multiple supply chains in the agri-food industry**

written by InvestorNews | January 3, 2023

In a recent InvestorIntel interview, Chris Thompson spoke with Hubert Lau, CEO of [TrustBIX Inc.](https://www.trustbix.com) (TSXV: TBIX | OTCQB: TBIXF) about TrustBIX's recent [enhancements](#) to their BIX platform to provide end-to-end traceability and chain of custody across multiple supply chains in the agri-food industry.

In this InvestorIntel interview, which may also be viewed on YouTube ([click here to subscribe to the InvestorIntel Channel](#)), Hubert said that TrustBIX is a technology company with a blockchain infrastructure to validate information and brand claims for companies. He went on to provide an update on TrustBIX's recently [signed agreement](#) with the Biomass Quality Network of Canada to develop a Biomass Quality Traceability

Protocol. Hubert also provided an update on TrustBIX's recently announced [private placement](#) and how the funds will be deployed. Highlighting the strong demand for ESG themed investments, Hubert said that TrustBIX is well positioned to validate claims on ESG from an operational level all the way to the supply chain level.

To watch the full interview, [click here](#).

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