# Versus Systems Announces Strategic Partnership With Frias Agency

written by Raj Shah | March 5, 2021 March 5, 2021 (<u>Source</u>) — **Versus to Work with the Agency Representing Constellation Brands, Corona, Crush + Canelo Alvarez & Matchroom Boxing** 

Versus Systems Inc. ("Versus" or the "Company") (Nasdaq: VS) (FRANKFURT: BMVB) today announced a strategic partnership with full-service experiential marketing agency, Frias Agency ("Frias"), to power the technology behind interactive experiences for live events and digital activations.

Frias Agency clients include iconic beverage brands from Constellation Brands, such as Corona, Cerveza Modelo, Cerveza Pacifico, Crush, Kim Crawford, Meiomi, Blue Chair Bay, and Casa Noble. Frias also works with major athletes like Canelo Alvarez and sports promoters like Matchroom Boxing and Premier Boxing Champions. The Versus partnership with Frias expects to extend prizing into live sporting events starting Summer 2021 for soccer, boxing, wrestling and MMA, as well as live music festivals and tours.

"Versus is proud to announce another world-class partner to help us to bring our real-world prizing and rewards to global audiences," said Matthew Pierce, CEO of Versus Systems. "We look forward to working with Frias and their partners to bring rewards to players and fans at some of the world's most exciting live events, whether they're at the venue, at home, or wherever they're watching from." "We are thrilled to bring the unique experiences Versus Systems builds to our events," said Andre Martelly, CEO of Frias. "The combination of Versus' technology and our multi-national, multi-platform audience reach will produce mutual benefits for years to come."

## **About Frias Agency**

The agency was established in 2006 with offices and warehouse space across the U.S. in California, Texas and Florida. Frias specializes in experiential marketing and with vertical integration controls fabrication to activation thereby reducing turnaround time and costly markups. We have done more than 1,200 live events since 2006 and reached millions of people. We partner our brands with super athletes, such as Canelo Alvarez, and built multiple campaign sweepstakes that resulted in double digit increases of sales for clients such as Crush. Our partnership with Corona Light and Kenny Chesney reached over 1 million consumers with more than 50 thousand sweepstake entries and thousands of on-site impressions. For more information, please visit <a href="https://www.friasagency.com">www.friasagency.com</a>.

## **About Versus Systems**

Versus Systems Inc. has developed a proprietary in-game prizing and promotions engine that allows publishers, developers, and creators of games, apps, and other interactive media content to offer real world prizes inside their content. Players, viewers and users can choose from among the offered prizes and then complete in-game or in-app challenges to win the prizes. The Versus platform can be integrated into mobile, console, and PC games, as well as streaming media and mobile apps. For more information, please visit <a href="www.versussystems.com">www.versussystems.com</a> or visit the official Versus Systems <a href="YouTube channel">YouTube channel</a>.

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