Konyi on Smartcool System's recent Knight Frank and SSE energy efficiency deals

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"We have done two installations. They (Knight Frank) have asked us to do proposals on 21 buildings and it was on the back of an installation that we had done early last year where they monitored results, got great results and that's leading them to incorporate this as a part of their overall strategy for carbon reduction." States Ted Konyi, President and CEO of Smartcool Systems Inc. (TSXV: SSC), in an interview with InvestorIntel Corp. CEO Tracy Weslosky.

Tracy Weslosky: There is so much news coming out. I think I counted four news releases since the new year?

Ted Konyi: Yes, that is right. We have had four news releases since the new year. Its been a good start to the year. Lots more to come.

Tracy Weslosky: I have here your most recent news. You just made a deal with Knight Frank to collaborate to reduce energy consumption in the UK. Some Canadians, North Americans may not be familiar with how large Knight Frank is. So why not we start there?

Ted Konyi: It's a great relationship that we have developed. I got a chance to meet David Goatman for the first time in November. Our guys in the UK have been working with him for a long time. Knight Frank is a global real estate consultancy firm. I think they have 523 offices in 60 different countries. They also manage properties on behalf of their commercial

customers. I think its 750 million square feet of property that they manage. David Goatman is the Partner and Head of Energy and Sustainability for all of Knight Frank. He has become quite a champion for Smartcool. He is leading us in the door to a lot of their managed properties as well as to their customers that they work with on a consultancy basis…to access the complete interview, click here

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