

# Tony Sklar of Ideanomics talks about investment opportunities in commercial EV financing platforms

In a recent InvestorIntel interview, Peter Clausi talks to Tony Sklar, Senior VP, Communications of Ideanomics, Inc. (NASDAQ: IDEX) about their commercial electric vehicle enablement platform, specializing in electric fleet management, from finance to purchase to maintenance to end of life.

“We have a business model that is sales to financing to charging”, explains Tony Sklar. “We will get you the best commercial electric vehicle at the best financial floated price. And we will get you the best pre-paid charging to get your fleet up and running as soon as possible.”

Commercial EV fleets are very different from the retail electric vehicle market, Sklar told Clausi. Most of the value of an electric vehicle is in the battery, and since electric vehicle batteries degrade over time, “how do you finance something that doesn’t have a residual value?” This particularly a problem for companies looking to finance an entire fleet of commercial electric vehicles. “What do you do when the battery diminishes?” Sklar asked. “These are the questions that the rest of the ecosystem hasn’t answered. Enter, Ideanomics.”

In this InvestorIntel interview, which can also be viewed on YouTube, Sklar explains that in order to maintain and finance a fleet of commercial electric vehicles there needs to be a pool of liquidity available to operators. “This is all very brand new,” he said, and these “liquidity pools” have only

just started to be set up “thanks to Ideanomics and our Executive Chairman Dr. Bruno Wu, who has been kicking in doors and making waves to get these things, and the rest of the world hasn’t caught up.”

Tony Sklar explained that Ideanomics is a services platform. “We participate in the sales, in the financing, and the charging [of commercial EV fleets], and we take our slices along the way.” And because Ideanomics is a services platform and not wedded to any single technology, Sklar says it is “a great opportunity for investors to participate in the upside of EV without the risk of a single battery or a single vehicle.”

To watch the full interview, [click here](#).

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## **Nano One’s Dan Blondal talks about their unique high-voltage cobalt-free battery and many partnerships**

In a recent InvestorIntel interview, Peter Clausi talks to Dan Blondal, CEO, Director & Founder of Nano One Materials Corp. (TSXV: NNO) about their recent news about their unique high-voltage cobalt-free battery. Dan Blondal explains how their breakthrough LNM material, also known as high voltage spinel,

is a cobalt-free, low-cost cathode material that provides improved efficiency, thermal management and power.

“Our process is to develop the processes for making these cathode materials,” Dan Blondal says in the interview, “the cathode materials themselves, batteries that use the cathode materials, and then license that technology, or joint venture with partners on manufacturing.” He went on to explain how Nano One’s LNM cathode is a leading candidate for next generation lithium-ion and solid-state batteries because its durability and dimensional stability enable a stable interface.

In this InvestorIntel interview, which may also be viewed on YouTube, Dan went on to say “Our DNA is in process innovation,” he continued, “and we look to partner with people who understand how to control supply chain” as well as “understand manufacturing and have the supply channels.”

Asked about partnerships, Dan said: “We have about 20 groups we are actively working with.” They include the Asian development partner announced this August. “Volkswagen is one of our announced partners, but we are also working with a bunch of their peers.” These partners and opportunities are “a big part of the story, and my job is to convert those into real and meaningful deals.”

To watch the full interview, [click here](#).

YouTube ([click here](#) to subscribe to the InvestorIntel Channel),

To learn more about Nano One Inc., [click here](#)

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# Battery metals influencer Mitchell Smith on lithium-ion batteries, Tesla's GigaFactory and GEMC

In a recent InvestorIntel interview, Peter Clausi speaks with Mitchell Smith, President, CEO and Director of Global Energy Metals Corp. (TSXV: GEMC | OTCQB: GBLEF) ('GEMC'), about the acquisition of an 85% interest in the Lovelock Mine and Treasure Box Projects located on the doorstep of the world's largest lithium-ion battery production plant, the Gigafactory One that Tesla Motors Ltd. and partner Panasonic Corp. have built in Nevada, USA.

In this InvestorIntel interview, which may also be viewed on YouTube (click here to subscribe to the InvestorIntel Channel), Mitchell started by saying that the COVID-19 pandemic "has highlighted the importance to regionalize supply and localization of new supply chain of critical minerals." Mitchell, who was recently ranked as one of the top influencers in the battery minerals sector, continued by saying that the projects have very high grades of nickel, cobalt and copper deposit and **have historically produced materials grading 14% cobalt and 12% nickel**. He added, "because of fragmented ownership the projects were never explored using modern technique."

To watch the full interview, click here

**Global Energy Metals Corp.**

Global Energy Metals is focused on offering investment

exposure to the raw materials deemed critical for the growing rechargeable battery market, by building a diversified global portfolio of battery mineral assets including project stakes and sector specific equity positions. GEMC anticipates growing its business through the acquisition and development of battery mineral projects alongside key strategic partners. The Company holds 100% of the Millennium Cobalt Project and two neighbouring discovery stage exploration-stage cobalt assets in Mount Isa, Australia positioning it as a leading cobalt-copper explorer and developer in the famed mining district in Queensland, Australia. The Company has acquired 85% interest in two battery mineral projects, the Lovelock Cobalt Mine and Treasure Box Project. Additionally, the Company holds a 70% interest in the past-producing Werner Lake Cobalt Mine project in Ontario, Canada.

To learn more about Global Energy Metals Corp., [click here](#)

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## **Frédéric Dugré on H2O Innovation's Q1 results and winning the Water Company of the Year award**

In a recent InvestorIntel interview, Peter Clausi speaks with Frédéric Dugré, President and CEO of H2O Innovation Inc. (TSXV: HEO | OTCQX: HEOFF), about H2O Innovation's First Quarter 2021 Results. "We started the year very strongly with showing revenue growth from previous year at 24%." Frédéric

started. “We have now reached \$35 million in revenue for Q1.”

In this InvestorIntel interview, which may also be viewed on YouTube (click here to subscribe to the InvestorIntel Channel), Frédéric went on to say that the company reported 90% of their revenue recurring in nature adding stability and predictability to their cash flow. Frédéric also commented on winning the Water Company of the Year award at the 2020 Global Water Awards. “We have won the best and the largest category and we were against pretty big competitors out there.”

To watch the full interview, click here

### **About H2O Innovation**

H2O Innovation designs and provides state-of-the-art, custom-built and integrated water treatment solutions based on membrane filtration technology for municipal, industrial, energy and natural resources end-users. The Corporation’s activities rely on three main pillars. The first one is **Water Technologies and Services** and includes all types of projects as well as digital solutions (Intelogx™ and Clearlogx®) to monitor and optimize water treatment plants. H2O Innovation’s second pillar, **Specialty Products**, includes a complete line of maple equipment and products, specialty chemicals, consumables and specialized products for the water industry, through H2O Innovation Maple, PWT, Genesys and Piedmont. The Corporation is now exporting his specialty products in more than 70 countries. Finally, H2O Innovation operates, maintains, and repairs water and wastewater treatment systems, distribution equipment and associated assets for all of its clients and ensures that water quality meets regulatory requirements, through the third pillar – **Operation and Maintenance** – under the names Utility Partners, Hays Utility South Corporation and Gulf Utility Service. Together, they employ nearly 470 employees for the operation of more than 275 utilities in two Canadian provinces and twelve US states, mainly on the US Gulf coast, Southeast, Northeast (New England) and the West Coast.

To learn more about H2O Innovation Inc., [click here](#)

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## **dynaCERT's Jim Payne on how "HydraLytica™ is like a freight management system on steroids"**

InvestorIntel's Tracy Weslosky speaks with Jim Payne, President, CEO and Director of dynaCERT Inc. (TSX: DYA | OTCQX: DYFSF), about dynaCERT's expansion into the FreightTech industry with its HydraLytica™ Technology. "FreightTech is a perfect fit with what we do," Jim said. "HydraLytica™ is like a freight management system on steroids. We have taken that to a whole new level."

In this InvestorIntel interview, which may also be viewed on YouTube ([click here](#) to subscribe to the InvestorIntel Channel), Jim went on to say, "with our technology we can not only track the truck and track fuel efficiencies and reduction in emissions but we can also track everything from maintenance of a vehicle, driving habits and where they can improve driving habits, we can also show improved truck routes to save time and fuel and also accidents report."

Jim quoted from a study that stated that nitrous oxide is more harmful to the climate than CO2, and explains to the listener how dynaCERT reduces nitrogen oxide from a diesel engine. Adding, "We are a Canadian company with a global solution to

reduce pollution.” It is important to note that they have recently received the highest rating from United Nations Sustainable Smart Cities.

To watch the full interview, [click here](#)

To learn more about dynaCERT Inc., [click here](#)

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## **Dan Blondal on Nano One's breakthrough in lithium-ion cathode materials and the 'million mile battery'**

“The idea of a single crystal cathode has been around for a while but the conventional methods for making them are very expensive. You want to spend as little time in the furnace as possible and we have developed a way to do that. Our crystals form very readily in the furnace and they self coat in the furnace so you don't have to have a secondary coating process. We have simplified the process. It is less complex and because the crystals form quickly we get an inexpensive way of making them that doesn't have the downside of spending too long in the furnace.” States Dan Blondal, CEO, Director & Founder of Nano One Materials Corp. (TSXV: NNO), in an interview with InvestorIntel's Tracy Weslosky.

Dan went on to say that even with single crystal there is degradation but if you coat that single crystal the cathode

material lasts four times longer. Dan further added, “by making the material more durable you can get many more charges out of it. The electric battery that goes into a car is somewhat restricted by the durability of the materials. If the material is not very durable then you have to make the battery a bit bigger. A more durable battery allows you to either drive a million miles which is important for taxi drivers, buses and utilities, or charge is much faster because as the battery is more durable it can take more aggressive charge or drive a little bit further everyday.”

To access the complete interview, [click here](#)

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## **EXRO's CEO on deal with Clean Seed Capital to advance electrification of farm equipment**

“I think what we bring to the table that is really different from anybody else is that we are looking at how we control efficiency through the power electronics, but working with the motor. We are looking at that complete system optimization. By doing that we have got this huge market that is interested in what we are doing. It doesn't matter if you are into green technology or motors or power electronics. We are kind of covering all three of it.” States Sue Ozdemir, CEO of Exro Technologies Inc. (CSE: XRO | OTCQB: EXROF), in an interview with InvestorIntel's Tracy Weslosky.

Sue went on to provide an update on Exro's collaboration and supply agreement with Clean Seed Capital Group Ltd. to integrate Exro's technology into Clean Seed's high-tech agricultural seeder and planter platforms, advancing the electrification of heavy-farm equipment. Sue said that Clean Seed is an industry expert in the agricultural segment. Agriculture still has 45% of the industry using non electric methods. With the Clean Seed deal, Sue said, Exro will be able to show scalability of its technology for the entire mobility industry. Sue also provided an update on Exro's partnership with Motorino Electric. She said that Exro has delivered the first Exro-powered e-Bike to Motorino. Exro's engineered technology provided a torque and acceleration increase of greater than 25% for the Motorino e-Bike.

To access the complete interview, [click here](#)

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